Case Study

NJ-31 INTEGRATED LAND USE AND TRANSPORTATION PLAN

New Approach to Highway Capacity Expansion
This case study was developed in 2007 through SHRP 2 Capacity Project C01: A Framework for Collaborative Decision Making on Additions to Highway Capacity. It is integrated into Transportation for Communities: Advancing Projects through Partnerships, a website that is a product of research conducted under Capacity Project C01 (www.transportationforcommunities.com).

The Transportation for Communities website provides a systematic approach for reaching collaborative decisions about adding highway capacity that enhance the environment, the economy, and the community and improve transportation. It identifies key decision points in four phases of transportation decision making: long-range transportation planning, corridor planning, programming, and environmental review and permitting.

The case studies for Capacity Project C01 were prepared by ICF International, Research Triangle Park, North Carolina; URS Corporation, Morrisville, North Carolina; and Marie Venner Consulting, Lakewood, Colorado.

This work was sponsored by the Federal Highway Administration in cooperation with the American Association of State Highway and Transportation Officials. It was conducted in the second Strategic Highway Research Program (SHRP 2), which is administered by the Transportation Research Board of the National Academies.

COPYRIGHT INFORMATION

Authors herein are responsible for the authenticity of their materials and for obtaining written permissions from publishers or persons who own the copyright to any previously published or copyrighted material used herein.

The second Strategic Highway Research Program grants permission to reproduce material in this publication for classroom and not-for-profit purposes. Permission is given with the understanding that none of the material will be used to imply TRB, AASHTO, or FHWA endorsement of a particular product, method, or practice. It is expected that those reproducing material in this document for educational and not-for-profit purposes will give appropriate acknowledgment of the source of any reprinted or reproduced material. For other uses of the material, request permission from SHRP 2.

NOTICE

Capacity Project C01 was a part of the second Strategic Highway Research Program, conducted by the Transportation Research Board with the approval of the Governing Board of the National Research Council.

The members of the technical committee selected to monitor this project and to review this case study were chosen for their special competencies and with regard for appropriate balance. The case study was reviewed by the technical committee and accepted for publication according to procedures established and overseen by the Transportation Research Board and approved by the Governing Board of the National Research Council.

The opinions and conclusions expressed or implied in this case study are those of the researchers who performed the research and are not necessarily those of the Transportation Research Board, the National Research Council, or the program sponsors.

The Transportation Research Board of the National Academies, the National Research Council, and the sponsors of the second Strategic Highway Research Program do not endorse products or manufacturers. Trade or manufacturers’ names appear herein solely because they are considered essential to the object of the case study.
Case Study

NJ-31 INTEGRATED LAND USE AND TRANSPORTATION PLAN

New Approach to Highway Capacity Expansion

Executive Summary  1
Background  2
Major Project Issues  4
Institutional Framework for Decision Making  4
Decision-Making Process  5
Lessons Learned  13
References  15
EXECUTIVE SUMMARY

Hunterdon County, which sits on New Jersey’s western border with Pennsylvania, was historically a rural area. However, because of its proximity to both the New York and Philadelphia metropolitan areas, the county attracts commuters and has experienced both residential and commercial development. New Jersey Route 31, which bisects the county, is one of the few north-south connections in that part of the state and thus serves an important role in regional and interstate travel.

NJ-31 passes through Flemington Borough, the county seat and oldest community, and Raritan Township, which encircles the borough; the two are politically independent. Congestion along NJ-31 in these communities has been a concern for decades. The New Jersey Department of Transportation (NJDOT) recommended a grade-separated, multilane bypass running east of Flemington through Raritan Township as the preferred solution to the congestion. NJDOT even received federal funds to begin acquiring the necessary right-of-way for the proposed bypass before final plans and studies had been completed.

In 2003, NJDOT was in the process of preparing a draft environmental impact statement (EIS) for the most recent design of the long-proposed “Flemington Bypass” when several factors led to yet another reexamination of the corridor. One factor was the project’s inconsistency with the state’s newly issued smart growth principles. A second factor was the high cost of the bypass (roughly $125 million to $150 million) relative to the availability of state highway funding. A third factor was growing concern in the community about the possible negative impacts of the bypass on the local business community and the area’s environmental resources.

In response, NJDOT embarked on one of its first efforts to integrate land use and transportation planning. NJDOT engaged the local governments and other stakeholders in a highly collaborative planning process that produced both a transportation solution and a set of recommended land use changes. During this process, the project team had to overcome the community’s initial distrust of and anger toward NJDOT, as well as skepticism that the smart growth alternative could accommodate the increasing levels of traffic projected for the area.

In November 2006, NJDOT initiated a revised draft EIS process for the South Branch Parkway, the primary road construction project that resulted from the integrated planning process. Raritan Township and Flemington Borough continue to work on implementing the land use component of the plan. Raritan Township began revising its master plan in fall 2007 and will incorporate the relevant land use recommendations from the plan during that process.

The major lessons learned from this planning process include the following:

• Collaboration with local jurisdictions regarding land use and the local road network can significantly reduce the traffic burden on state highways.
• State DOTs can serve a major role in fostering collaboration between adjacent communities where collaboration is needed to effectively plan land use and transportation.
• Collaboration with private developers to create a vision for the corridor can lead to realignment of roads so that they serve a more functional role in the transportation infrastructure.
• Identifying and enlisting local champions is important; most communities would be willing to partner on good corridor planning, but need assistance.
• The planning process itself can be adapted to the needs of the participating community.
• Trust is essential for effective collaboration to occur, which may take time and resources to develop.
BACKGROUND

Hunterdon County is an exurb on the western edge of New Jersey, about 1 hour from both the Philadelphia and New York metropolitan areas. This proximity to two major metropolitan areas accounts for the county’s evolution from a rural area into a bedroom community for commuters; this evolution has exacerbated congestion on NJ-31 in Raritan Township and Flemington Borough, the historic centers of growth in the county. In addition to providing local access to a commercial district, a major medical facility, schools, and neighborhoods, NJ-31 is one of the few regional north-south connections in this part of New Jersey, making it an attractive route for regional traffic. Furthermore, the convergence of NJ-31, US-202, and NJ-12 at the Flemington Circle just south of Flemington Borough contributes to congestion and has raised safety concerns.

Project Overview

The Route 31 Integrated Land Use and Transportation Plan (1) includes a number of roadway changes along the NJ-31 corridor through Flemington Borough and Raritan Township. First, the plan includes a new, at-grade parkway (known as the South Branch Parkway) that would serve as a regional alternative to existing NJ-31. This parkway is a replacement for a much more expensive freeway that had a much larger footprint on the community and the environment. Second, the plan envisions a new network of local roads along with sidewalks and other amenities to encourage pedestrian and bicycle movement throughout the area. Third, the plan includes the “untangling” of Flemington Circle, which is where NJ-31, US-202, and NJ-12 currently converge. Under the plan, the circle would be converted into a series of streets and blocks.

Taken together, the components of the Route 31 Integrated Land Use and Transportation Plan are intended to distribute the area’s traffic (both local and regional) to a larger number of streets and intersections in an effort to avoid too much traffic in any one location. The new road layout is also intended to provide better access to existing businesses, industries, and future development sites. In addition, the proposed parkway will serve as a clear boundary between the area’s urban and suburban development and its remaining rural land. Finally, the plan promotes a recreational and historic greenway corridor to preserve and celebrate the historic and environmental resources along the South Branch River.

Project Drivers

Since 1987, NJDOT has studied a number of congestion mitigation alternatives for this stretch of NJ-31 pictured in Figure 1. Almost all of those alternatives involved construction of a four-lane, controlled-access bypass (known as the Flemington Bypass), complete with grade-separated interchanges, which was planned for the land east of Flemington through mostly vacant, industrial-zoned land. NJDOT even began acquiring land along the proposed right-of-way with funds from a Federal Highway Administration (FHWA) pilot program for corridor preservation.

Several trends converged to prompt a reexamination of the bypass in late 2003, the first of which was heightened interest in smart growth among the state’s leaders and policy makers. In 2002, Governor James McGreevy established a set of smart growth principles for the state and created a Smart Growth Policy Council to ensure that statewide programs and projects were consistent with those principles. The new council consisted of statewide departments and agencies, including NJDOT. New Jersey’s smart growth principles included

- Mixed land uses;
- Compact, clustered community design;
- Range of housing choice and opportunity;
- Walkable neighborhoods;
- Distinctive, attractive communities offering a sense of place;
- Open space, farmland, and scenic resource preservation;
- Future development strengthened and directed to existing communities using existing infrastructure;
- Variety of transportation options;
- Predictable, fair, and cost-effective development decisions; and
- Community and stakeholder collaboration in development decision making (2).
Consistent with this new emphasis on smart growth and the realization of the long-term fiscal and other limits on the state’s ability to grow out of congestion via highway expansion, NJDOT, under the leadership of Commissioner Jack Lettiere, began changing its approach to congestion relief.

On the smart growth side, NJDOT concluded that the conventional strategies (e.g., additional lane-miles and grade-separated interchanges) were spurring growth, which was quickly negating the congestion relief gained from additional highway capacity. NJDOT decided that it needed to engage...
local governments and work with them to develop land use and transportation policies that would break the cycle between increasing highway capacity and sprawl.

The second trend prompting the reexamination of NJDOT’s conventional approaches was related to the cost of road widening relative to the benefits provided. The cost of highway construction continues to increase, and state transportation funding is already stretched thin. Furthermore, road widening requires taking homes and businesses in many areas. NJDOT decided that it could no longer afford to build costly highway capacity projects that would provide congestion relief for only a few short years. The agency adopted a philosophy that the state’s limited transportation funds should be prioritized for communities that were willing to adopt land use plans that would preserve the utility of the state’s investment.

The combination of these trends led to NJDOT’s decision to set aside the long-proposed Flemington Bypass and to undertake an integrated planning process for NJ-31 that addressed both land use and transportation. In the midst of this planning process for the NJ-31 corridor, NJDOT institutionalized this new approach to transportation planning by creating the Future in Transportation (FIT) Program.

### MAJOR PROJECT ISSUES

#### Congestion

Hunterdon County’s proximity to the New York and Philadelphia metropolitan areas has made it attractive as a bedroom community. Suburban commercial development has followed the influx of new residents. This development, combined with the lack of other north-south alternatives for both local and regional trips, has led to significant levels of congestion on NJ-31.

#### Community Impacts of Growth

In addition to congestion, local residents were also concerned about how growth was affecting the county’s open space, its agricultural resources, and its small-town feel. Much of the land in Raritan Township near the proposed route of the Flemington Bypass was zoned for industrial use, but at the time there was not a strong demand for that type of land. Therefore, the land essentially served as open space, unless the township had granted a zoning exception permitting other types of land usage. Some members of the community were concerned that a reexamination of local zoning might accelerate the development of the township in ways that would further harm the quality of life in the area or overwhelm public services such as schools and sewers.

#### Cost

As described above, NJDOT determined that the Flemington Bypass was not a cost-effective project. In addition to finding an alternative that was more consistent with the state’s smart growth principles, NJDOT also needed to find a more affordable alternative.

#### Community’s Lack of Trust in NJDOT

A major issue at the outset of the planning process was the frustration and distrust felt by many members of the local community. Some local residents considered NJDOT’s decision not to proceed with the Flemington Bypass after decades of study a betrayal or a broken promise. To make matters worse, NJDOT was proceeding with a project integrally linked to the bypass, the replacement of the nearby Flemington Circle with a grade-separated interchange. That project, which was in the final design stage at the time, was opposed by some residents and many local business owners. Overall, the community was concerned that NJDOT was not interested in hearing its members’ opinions and working with them to develop a locally supported alternative to the Flemington Bypass.

### INSTITUTIONAL FRAMEWORK FOR DECISION MAKING

As with other corridor studies it conducts, NJDOT retained decision-making authority throughout the planning process. Because of the work that had already gone into the yet-to-be-published draft EIS...
for the Flemington Bypass, NJDOT decided not to structure the corridor study to accomplish National Environmental Policy Act (NEPA) objectives. The agency’s intention at the time was to revise the draft EIS for the Flemington Bypass based on the results of the corridor study.

The planning boards of Raritan Township and Flemington Borough had implementation authority for the land use component of the plan. Therefore, from the start NJDOT committed itself to collaborating with members and staff of the local planning boards, as well as with local elected officials. To help structure the feedback it received from the community, the project team created an advisory entity whose membership was expanded midway through the planning process.

An initial project advisory group was formed that included representatives from NJDOT, FHWA, Raritan Township, Flemington Borough, Hunterdon County, and local business associations. The representatives of the local and county governments included both elected officials and technical staff from the planning boards and engineering departments. In addition to conducting one-on-one interviews with local stakeholders and conducting design workshops, the project team met twice with this advisory group during the development of an initial Framework Plan (see Figure 2). The Framework Plan was then the starting point for a broader planning process with public meetings and more stakeholder input.

During this second stage of the planning process, the advisory group was expanded and renamed the Local Planning Committee. The project team added two elected representatives of Hunterdon County (known as freeholders), several representatives of the New Jersey Office of Smart Growth (part of the state’s Department of Community Affairs), and representatives of different offices within NJDOT. In addition, the team invited the participation of a planner from the North Jersey Transportation Planning Authority, the federally authorized metropolitan planning organization (MPO) for Hunterdon County and the 12 other counties in northern New Jersey.

Other federal and state agencies were invited to participate but did not do so. According to members of the project team, this lack of participation was one of the more disappointing aspects of the planning process. However, the federal and state resource agencies had participated in the development of the draft EIS for the Flemington Bypass, so their concerns in the planning area were already known to some extent.

The Local Planning Committee was not given any formal decision-making authority; however, it did exercise considerable “informal” authority, assisting in the formulation of initial ideas and providing feedback on project information, studies, and analyses to the core project team. The project team consisted of NJDOT, county engineering and planning staff, local engineering and planning staff, and a representative from the town council of each community; this group shared decision making. The Local Planning Committee that advised the project team had four subcommittees, which worked with the project team on specific components of the plan:

1. Public outreach;
2. Network traffic modeling;
3. Access management; and
4. Land use market study and fiscal impact analysis.

DEcision-Making Process

NJDOT began conducting congestion studies on this corridor in 1987. Among the alternatives studied was a four-lane, limited-access highway bypass connecting NJ-31 with US-202. Eventually, this “Flemington Bypass” was deemed the most effective way of reducing congestion pressures throughout the project area. The MPO for Hunterdon County, the North Jersey Transportation Planning Authority, added the project to the region’s long-range transportation plan. In an effort to curtail development in the proposed corridor of the bypass, FHWA included the project in a pilot program for corridor preservation. As a result, NJDOT was ultimately able to acquire approximately 40% of the proposed right-of-way.

The draft EIS for the bypass had progressed as far as the internal review at NJDOT in fall 2003. The review committee sent the draft EIS back to the Division of Project Planning and Development, citing its inconsistency with the state’s smart growth principles.
Figure 2. New roads proposed as part of the Route 31 Integrated Land Use and Transportation Plan (1). The solid black line is the proposed South Branch Parkway. The dotted black lines are proposed local roads.

*Image courtesy of NJDOT.*
The State of New Jersey had recently established a set of statewide smart growth principles to which all state agencies were required to adhere. There was also growing recognition within NJDOT that the proposed bypass (estimated to cost $125 million to $150 million) had become too expensive to build.

NJDOT’s senior management concluded that it could work with the community to develop an alternative to the Flemington Bypass that would both cost less and be more consistent with the state’s smart growth principles. NJDOT engaged the community planning and design firm Glatting Jackson Kercher Anglin (Glatting Jackson), along with local planning and engineering firm McCormick Taylor, to work with the community to develop this alternative.

Early in the planning process, Raritan Township and Flemington Borough accepted the offer from NJDOT’s partner, the Municipal Land Use Center at the College of New Jersey, to act as a facilitator during the planning process and to assist with public outreach. The center, funded by an FHWA grant administered by NJDOT, had been recently established to support local and county governments in a five-county area through training, data sharing, conflict resolution, and other technical assistance. The mission of the center is to encourage new development and redevelopment patterns that produce communities that are more compact, walkable, aesthetically attractive, and less dependent on automobiles.

**Development of the Framework Plan**

The planning process used by the project team did not follow the conventional sequence of transportation planning of defining purpose and need, establishing evaluation criteria, developing alternatives, and evaluating alternatives. Instead, in collaboration with the Local Planning Committee, the project team revisited the existing purpose and need, evaluation criteria, and alternatives. Project needs were broadened to encompass community needs consistent with a small-town vision and the retention of a rural identity. Transportation needs were expanded to include non-auto-oriented solutions such as the creation of walkable centers, commercial areas, and neighborhoods. The full bypass alternative was taken off the table because of cost.

The transportation side of the process was designed to gauge the acceptability of a specific transportation solution (i.e., a parkway plus an extended local road network) and to make decisions about the details of the solution (e.g., how many new local roads would be needed and where to build them). According to members of the project team, because previous studies had considered and eliminated numerous alternatives, NJDOT decided that it was not necessary to study such alternatives again. On the land use side of the planning process, however, the development of alternatives was more robust.

The project team used several methods to learn about local issues and to shape the initial planning concept:

- **Stakeholder interviews.** The project team conducted one-on-one interviews with stakeholders such as property owners, developers, interest groups, and local governments (both elected officials and technical staff). These interviews provided valuable insights into site-specific development issues and the interests of local jurisdictions.
- **Advisory group.** The project team also created an advisory group that included representatives from NJDOT, FHWA, local governments, and local business associations. This group was later expanded and renamed the Local Planning Committee.
- **Design workshops.** To facilitate both the stakeholder interviews and advisory group meetings, the project team held multiday design workshops. These workshops, which included stakeholder interviews, site visits, and working sessions, created a “studio” environment that helped the project team test design ideas and continue to learn about local priorities and issues.

The project team conducted two sets of multiday design workshops and meetings, first with a relatively small group of key stakeholders and second with the community at large. The initial planning activities, which took place in spring 2004, were intended to build consensus among NJDOT, area elected officials, technical staff, and key stakeholders around a conceptual alternative to the Flemington Bypass that addressed both transportation and land use in the corridor. This conceptual alternative then
served as the starting point for a second round of interactions with the community at large.

The conceptual transportation alternative needed to meet the following criteria:

- Sufficiently manage congestion;
- Remain consistent with New Jersey’s smart growth principles;
- Be cost-effective; and
- Support the local goals of Raritan Township and Flemington Borough.

It was during the initial interactions with the community that the project team learned of the anger and distrust that members of the community felt toward NJDOT. These feelings stemmed in part from the long and seemingly fruitless wait for the Flemington Bypass. Residents felt that NJDOT had broken a long-held promise to provide a solution to the community’s traffic congestion. Adding to the residents’ resentment was the delay in NJDOT’s completion of an intersection improvement project on NJ-31. Lastly, as described in more detail below, some residents and local business owners were opposed to NJDOT’s planned replacement of the nearby Flemington Circle with a grade-separated interchange.

According to interviewees, NJDOT and its consultants were able to rebuild trust with the community by proving that they were truly interested in obtaining community input for the design of the substitute for the bypass. In addition to holding public meetings and sessions with the advisory bodies it created, NJDOT and its project team held many one-on-one interviews with residents. Members of the project team also attended meetings of the governing bodies of Flemington Borough, Raritan Township, and Hunterdon County to receive feedback.

To help convince residents that the agency was truly interested in helping the community, NJDOT fast-tracked two small improvement projects along NJ-31 that addressed locally identified, long-ignored needs. This was a departure from the conventional state DOT approach in which NJDOT would tell communities that NJDOT was here to help and listen to them, but that those locally identified pressing needs were not part of the project. In addition, the agency’s change in course regarding the proposed replacement of the Flemington Circle also helped win over local residents and officials.

The project team released a Draft Concept Development Workbook in July 2004 that described the Framework Plan that resulted from the first set of interviews and design workshop. The workbook summarized the regional context for the corridor, including existing land use and zoning. It laid out the local land use and transportation priorities that had been communicated by stakeholders and proposed the following transportation and land use changes:

- An at-grade Parkway (known as the South Branch Parkway and generally following the proposed route of the Flemington Bypass) that would provide a regional alternative to existing NJ-31 but also would interconnect with existing and proposed local streets;
- An expanded local street network that would take vehicles off major roads by providing alternative routes for local trips;
- Zoning changes that would convert industrial-zoned land to other uses and use the Parkway as a defining edge for future development; and
- Transformation of the South Branch River corridor into a greenway linking the community’s cultural and historic resources.

**Expansion of the Project to Include the Flemington Circle**

An important development occurred during the first phase of this planning process. NJDOT had initially limited the study area so that it excluded the Flemington Circle, which is located southeast of Flemington’s historic downtown and serves as the junction of NJ-12, NJ-31, and US-202. At the time of this planning process in 2003, NJDOT had already advanced to the final design stage of a project to eliminate the Flemington Circle by constructing a grade-separated interchange. The managers for the NJ-31 planning process initially intended to assume construction of the grade-separated interchange and not to include the area around the circle in the study area.

However, local elected officials and members of the community repeatedly brought up the circle.
elimination project during meetings and interviews with the NJ-31 project team. Some said that the community had been told that if it wanted the bypass, it had to agree to the grade-separated interchange. Residents argued that because the bypass project had been scuttled, NJDOT should revisit the need for the interchange. As noted earlier, typically, NJDOT would have responded to such a request by claiming the interchange was a different project. However, in the spirit of trust and collaboration, NJDOT decided to incorporate the Flemington Circle interchange within the project’s umbrella (see Figure 3).

Growing recognition of the relationship of the circle elimination project to the ongoing corridor study led to formal action. In June 2004, the Borough of Flemington issued a resolution requesting that NJDOT study alternative designs for the circle elimination project. By September 2004, Raritan Township and the Hunterdon County Board of Freeholders had also gone on record asking NJDOT to place the circle elimination project on hold until the land use and transportation plan was completed. In response, NJDOT put the final design of the circle elimination project on hold and then included the circle and its surroundings in the study area.

**Refinement of the Framework Plan**

For the second phase of the planning process, the project team expanded the advisory group and renamed it the Local Planning Committee. Several more local elected officials and planning board members were invited to participate on the committee. Also added were representatives from several offices within NJDOT and representatives of the New Jersey Office of Smart Growth. Beginning in September 2004, the committee met five times over 15 months to evaluate new project information, studies, and analyses. In addition to having the committee meetings, the project team held two public design workshops, one in November 2004 and another in March 2005. These workshops provided opportunities for interested citizens to work one-on-one with project team members and to offer their opinions and concerns.

The planning firm Glatting Jackson brought a team of urban designers and artists to these design workshops. This team was able to turn stakeholder input provided at these workshops into maps or other visualizations practically overnight (Figure 4). Those participants who had been involved in similar studies said that they typically expect to wait several weeks to see stakeholder input fashioned in this way. Workshop participants asserted that this rapid production of visual aids was very important to the development of consensus around a preferred alternative.

**Traffic Modeling**

Early on, the project team realized that it would need to assure the community and offices within NJDOT that the Framework Plan could address the area’s congestion problem over the long run. The team decided to develop a travel demand model and to simulate the long-term performance of the Framework Plan and other alternatives. Rather than rely on traditional demand modeling, NJDOT used a network simulation model that allowed participants in the planning process to see in real time how different land use and network scenarios would affect mobility in the region.

---

*Figure 3. View of Flemington Circle looking northeast.*

*Image courtesy of NJDOT.*
Initial results from the modeling effort showed that the road network in the Framework Plan was feasible and could be designed and operated to achieve acceptable levels of service. As the planning process continued, the consultant modeled the long-range performance of three variations of the Framework Plan as revised by the Local Planning Committee in November 2005. These alternatives differed in the number of lanes for the proposed South Branch Parkway (two or four travel lanes) and the number of lanes for NJ-31 (five lanes or the existing roadway that had a varying number of lanes). The fourth main alternative was a no-build alternative.

The modeling showed that the three build scenarios would provide comparable levels of service in 2025 and would avoid the widespread queuing and travel delays seen in the modeling of the no-build alternative.

To answer questions about the performance of the Framework Plan if some of the additional local roads were never built, the consultant also modeled three variations of the local road network. For two of these variations, individual local roads were dropped from the Framework Plan. The third variation consisted of a four-lane South Branch Parkway with no additional local roads. Modeling of these network variations showed that removing individual local roads from the Framework Plan would result in overall degradation in traffic operations in the study area but would not cause any “fatal” impacts. According to the modeling results, building the South Branch Parkway without any of the local roads in the Framework Plan would lead to failing levels of service and major queuing along US-202.

According to interviewees, the traffic modeling results played an important role in convincing members of the community and offices within NJDOT that the Framework Plan was feasible and could be designed to achieve acceptable levels of service.
Land Use Market Study and Fiscal Impact Analysis

One of the concerns residents raised during the planning process was that rezoning would financially overburden Raritan Township and the two area school districts. To give the community a better understanding of the future implications of its land use decisions, the project team commissioned a market study and fiscal impact analysis. The purpose of the market study was to compare development trends in the region with Raritan Township’s current zoning. The fiscal impact analysis was intended to show the impact of different development scenarios on projected tax revenues and on the cost of public services and infrastructure. The real estate advisory firm Robert Charles Lesser & Co. initiated these two analyses in February 2005 and presented its findings to a joint planning commission meeting in November 2005.

The market analysis was based on regional growth trends, targeted interviews with local real estate professionals, and statistical demand analysis. At the time, most of the land between NJ-31 and the South Branch of the Raritan River was zoned for industrial use, and much of this land was either undeveloped or underdeveloped (see Figure 5). The market analysis concluded that the current market for this type of land use was so weak that the more than 800 acres of land available represented between 75 and 100 years’ worth of supply (1). In contrast, the market analysis identified strong demand for primary housing of all types, including age-restricted (i.e., “empty nester” or “move down”) housing, which would not tax the capacity of the area’s schools.

Robert Charles Lesser & Co. conducted the fiscal impact analysis in cooperation with the budget personnel of Raritan Township and the two school districts in the area. The result of this study was an estimate of revenues and costs of different types of development to the township and the school districts. Projected revenues were driven primarily by property taxes, while expenditures were generally based on the projected number of residents, employees, and students. The study informed the community of the likely fiscal impacts of different land uses on the township and the school districts. Most importantly, the study found that there was enough capacity in the sewer and school systems to allow some residential development without triggering the need for large capital investments.

The analysis then identified 25 parcels in the project area for which the existing land use was considered obsolete or undervalued for that location, or, if vacant, the existing zoning might not result in the most appropriate use. The analysis then demonstrated different mixes of proposed uses, originally arranged thematically: residential, industrial, open space, and a hybrid mix. Over time, the project team, in consultation with the Local Planning Committee

Figure 5. Nonresidential zoning in Raritan Township and Flemington Borough (1).
Image courtesy of NJDOT.
and the local planning boards, developed several more hybrid alternatives. These alternatives were run through the traffic model to make sure that adequate levels of service were maintained.

As shown in Table 1, the final land use plan proposed changing the land use from predominantly industrial and commercial zoning to a more balanced mix of land uses.

### Table 1. Comparison of Permitted and Proposed Land Uses in Raritan Township (1)

<table>
<thead>
<tr>
<th>Land Use</th>
<th>Current Zoning (acres)</th>
<th>Proposed Zoning (acres)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential</td>
<td>9</td>
<td>286</td>
</tr>
<tr>
<td>Industrial</td>
<td>728</td>
<td>250</td>
</tr>
<tr>
<td>Retail/office</td>
<td>329</td>
<td>264</td>
</tr>
<tr>
<td>Open space</td>
<td>0</td>
<td>266</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>1,066</strong></td>
<td><strong>1,066</strong></td>
</tr>
</tbody>
</table>

The New Jersey Office of Smart Growth supported these land use planning activities by providing a $150,000 planning grant to Raritan Township and Flemington Borough. The township used its share of the grant to further evaluate and refine the land use plan. The borough used its portion to develop historic design guidelines for its downtown.

### Current Status of Plan Implementation

The South Branch Parkway is the first transportation component of the plan to be implemented. FHWA issued a Notice of Intent for an EIS for the parkway in November 2006. NJDOT had been hoping it could continue the EIS process for the Flemington Bypass. However, FHWA required the agency to start over again using the revised environmental review process put in place by the Safe, Accountable, Flexible, Efficient Transportation Equity Act: A Legacy for Users (SAFETEA-LU), which was enacted in August 2005.

Because NJDOT had studied the Flemington Bypass for decades and had considered and rejected numerous alternatives, the agency had been planning to consider only two alternatives in the EIS: (1) constructing a new two-lane, limited-access parkway as detailed in the Integrated Land Use and Transportation Plan; and (2) taking no action. However, representatives of the resource agencies (many of whom were new to the project) expressed an interest in seeing more alternatives, and so it is likely that at least four alternatives will be considered.

NJDOT intends to include the local road network proposed in the Framework Plan in the EIS analysis of indirect and cumulative impacts rather than as part of the parkway alternative. However, other agencies have argued that the alternatives should include the local road network as part of the proposed action. If the local roads are left out of the build alternatives, NJDOT will only have to mitigate for the environmental impacts of the parkway. On the other hand, the modeling study predicted adverse traffic impacts without local roads. If the local roads are left out of the build alternatives, then resource agencies and the public may comment that mitigation proposed in the EIS is inadequate. This would put pressure on NJDOT to fund or undertake additional improvements to local roads and intersections.

The local road network envisioned in the Integrated Land Use and Transportation Plan (1) will be built as development occurs. NJDOT is implementing some design changes along NJ-31 and elsewhere in the study area to help alleviate congestion and improve safety in the short term.

The Framework Plan proposed converting the Flemington Circle into a town square. However, because of current traffic patterns and volumes, the conversion cannot be completed until the opening of the South Branch Parkway. Because of ongoing congestion issues and safety concerns, NJDOT is conducting a feasibility study to investigate converting the circle to a multilane roundabout as an interim solution.

Raritan Township and Flemington Borough continue to work on the land use component of the plan. Raritan Township began revising its master plan in fall 2007 and will consider incorporating the land use recommendations from the plan during that process. Flemington Borough is still finalizing its historic design guidelines and has not yet decided whether to incorporate any of the guidelines into its local ordinances. There are a significant number of developable parcels in the Flemington and Raritan study areas. Coordination with these developers is ongoing to ensure compatibility of their plans with the Framework Plan.
LESSONS LEARNED

The NJ-31 plan was one of NJDOT’s first integrated land use and transportation plans. On the basis of the success of this and other integrated planning efforts, NJDOT has institutionalized this planning approach in its New Jersey Future in Transportation (NJFIT) program (6).

Success Factors

State and Local Champions for Study
Several interviewees gave much of the credit for the success of the planning process to the staff of NJDOT’s Division of Planning and Project Development. They were strong proponents not only of the NJ-31 study but also of context sensitive solutions (CSS) and integrated planning, helping to institutionalize these approaches in the agency’s FIT program. NJDOT’s new willingness to collaborate with the communities as full partners embodied in the NJFIT program was an evolution of NJDOT’s earlier work on CSS and integrated transportation and land use planning. Through the program, NJDOT forms partnerships with communities to coordinate land use development and redevelopment with transportation needs and investments. It also provides planning resources to assist communities in creating sustainable master plans and zoning ordinances. The NJ-31 study is one of the earliest projects associated with NJFIT.

Local advocates were also cited as instrumental in the success of the planning process. A few key officials from both Raritan Township and Flemington Borough were credited with actively encouraging the participation of fellow politicians and other community leaders. This feat was more impressive considering the previous lack of cooperation between Flemington Borough and Raritan Township on planning issues. To foster collaboration when local leadership is lacking, state DOTs will need to cultivate leaders in the community and, perhaps more importantly, serve as a facilitator of collaboration between communities.

Flexible Process Adapted to Meet Needs and Issues as They Arose
Members of both the project team and the Local Planning Committee described the planning process used as relatively “fluid” and “flexible” and said that these characteristics contributed to the project’s success. According to members of the project team, the process was not planned out in detail beforehand; rather, the team was able to adapt the process to meet needs and address issues as they arose. Ian Lockwood of consulting firm Glatting Jackson noted, “Flexibility should be a feature of modern planning and project development. . . . [T]he planning process itself needs to be context-sensitive and adapted to the local community.” An example of this flexibility was seen when the project team undertook the fiscal impact analysis to resolve residents’ concerns that zoning changes in
Raritan Township would overwhelm the township’s ability to provide public services.

Part of the reason for this flexible approach was that this study was an early attempt by NJDOT to integrate transportation and land use planning. The agency had not yet created a formal process for this type of study. However, this style of adaptive management is also an intentional characteristic of a collaborative integrated transportation and land use planning process.

Although the lack of a formal decision-making structure or process was deemed to be an asset in this case, some participants suggested that future studies of this kind should use a document that establishes ground rules and spells out responsibilities of the various actors.

Key Innovations

**Unfettered State Assistance for Local Land Use Planning**
The NJ-31 planning process was aided greatly by the use of state funds to support local planning efforts. Participants in the process noted that it was important that the grant funding made available to the local planning boards was “hands off” and that the outcomes of the funded activities were not pre-ordained by NJDOT or the Office of Smart Growth.

**Fiscal Impact Analysis**
The fiscal impact analysis helped the community consider the likely impacts of land use changes on the budgets of Raritan Township and the two local school districts. This analysis mollified concerns that certain land use changes would create fiscal burdens. With the information from this analysis, Raritan Township was able to develop a mix of land uses that will address community needs while having a minimal net impact on public budgets. Local leaders said that the township would not have purchased such a study on its own, and members of the project team had seen few examples of this type of study being used in this context.

**Rapid Turnaround of Visualizations**
Participants in the planning process said that the visualizations produced during the multiday design workshops were extremely helpful. Because participants could see their input transformed into designs virtually overnight, they were able to make decisions and move toward consensus more quickly.

Barriers Encountered and Solutions

**Trust Building by NJDOT and the Project Team**
At the outset of this planning process, the community was generally distrustful of NJDOT. In large part, this distrust stemmed from the long wait for the Flemington Bypass. Delays in a separate intersection project along NJ-31 also fueled local resentment of NJDOT and fed suspicions that the agency was not really interested in helping the community.

According to interviewees, NJDOT and its consultants were able to rebuild trust with the community by proving that they were truly interested in obtaining community input for the design of the substitute for the bypass. In addition to public meetings and sessions with the advisory body it created, NJDOT and its project team held many one-on-one interviews with residents and property owners. Also, near the beginning of the planning process, NJDOT completed two small improvement projects on NJ-31, which helped convince residents that the agency was truly interested in helping the community with its congestion problem. NJDOT’s eventual agreement to delay construction of the project to replace the Flemington Circle also helped win over local residents and officials. NJDOT’s experience demonstrates that it can take time for a state DOT to build the necessary trust for effective collaboration, especially if local opinion of the DOT initially is not favorable.

Other Lessons Learned

**Recognizing Fiscal Realities**
Announcing that the Flemington Bypass was no longer a viable project did not earn NJDOT very many friends in Hunterdon County. However, this admission was necessary to get the community engaged in a new discussion about alternative solutions to its congestion problem. As difficult as it may be, it is important for state DOTs to stay engaged.
Fiscal Benefits of Integrated Planning
The traffic modeling for the NJ-31 project suggests that the traffic burden on state highways can be reduced significantly if local communities make smart decisions about land use and the local road network. The reduction in traffic on state highways should lead to lower capital costs for the state DOT.

REFERENCES


THE NATIONAL ACADEMIES
Advisers to the Nation on Science, Engineering, and Medicine

The National Academy of Sciences is a private, nonprofit, self-perpetuating society of distinguished scholars engaged in scientific and engineering research, dedicated to the furtherance of science and technology and to their use for the general welfare. On the authority of the charter granted to it by the Congress in 1863, the Academy has a mandate that requires it to advise the federal government on scientific and technical matters. Dr. Ralph J. Cicerone is president of the National Academy of Sciences.

The National Academy of Engineering was established in 1964, under the charter of the National Academy of Sciences, as a parallel organization of outstanding engineers. It is autonomous in its administration and in the selection of its members, sharing with the National Academy of Sciences the responsibility for advising the federal government. The National Academy of Engineering also sponsors engineering programs aimed at meeting national needs, encourages education and research, and recognizes the superior achievements of engineers. Dr. Charles M. Vest is president of the National Academy of Engineering.

The Institute of Medicine was established in 1970 by the National Academy of Sciences to secure the services of eminent members of appropriate professions in the examination of policy matters pertaining to the health of the public. The Institute acts under the responsibility given to the National Academy of Sciences by its congressional charter to be an adviser to the federal government and, upon its own initiative, to identify issues of medical care, research, and education. Dr. Harvey V. Fineberg is president of the Institute of Medicine.

The National Research Council was organized by the National Academy of Sciences in 1916 to associate the broad community of science and technology with the Academy’s purposes of furthering knowledge and advising the federal government. Functioning in accordance with general policies determined by the Academy, the Council has become the principal operating agency of both the National Academy of Sciences and the National Academy of Engineering in providing services to the government, the public, and the scientific and engineering communities. The Council is administered jointly by both Academies and the Institute of Medicine. Dr. Ralph J. Cicerone and Dr. Charles M. Vest are chair and vice chair, respectively, of the National Research Council.

The Transportation Research Board is one of six major divisions of the National Research Council. The mission of the Transportation Research Board is to provide leadership in transportation innovation and progress through research and information exchange, conducted within a setting that is objective, interdisciplinary, and multimodal. The Board’s varied activities annually engage about 7,000 engineers, scientists, and other transportation researchers and practitioners from the public and private sectors and academia, all of whom contribute their expertise in the public interest. The program is supported by state transportation departments, federal agencies including the component administrations of the U.S. Department of Transportation, and other organizations and individuals interested in the development of transportation. www.TRB.org

www.national-academies.org